Nick Kurue - 2 Displays
Winston .70¢/2 per store - 200 SKU's

Art: Levinson - 150 (240)
50 - Wellspring
100 - Wahkee

Bonanza - 30
for Gupta

Globe - 75
EZ Buying

Winston
try to put on templates

Tear Tape - all into 188 Halsey Myrtle Corp.

Winston .70/2 PKs 188 Halsey Triple Allocation

Winston Andys tobacco 30 extra
Empire 30 extra
T&R Tobacco - 45 deals
City Line - 90 deals (would take more)

51842 7182

Source: https://www.industrydocuments.ucsf.edu/docs/ngcp0000

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A18 - BPEA18S2 REGION ALLOCATIONS TO DIRECT ACCT 11/18/97 12:37 PM

SALES LEVEL: 12 NEW YORK METRO REGION NEXT-FN :

PROMOTION: 800004
PERIOD : 801-00

			DORAL LIGHT $1 2/PKS	DOR LT 100 $1	DOR MEN LT 100	DORAL FF 100 $1	DOR ULT LT 100
	ACCOUNTS	ALLOCATION :	90	90	90	90	
DIV		AVAILABLE :	90	90	90	90	
1221	0458600	BELCO SALES CO., INC.					
1221	1093100	188 HALSEY MYRTLE CORPOR					
1221	1817600	EMPIRE CANDY & TOB. CO.,					
1221	2137690	JETRO CASH & CARRY					
1221	2183000	GENERAL TRADING COMPANY,					
1221	2270400	GLIKIN BROTHERS					
1221	3055200	IRVINGTON TOB. CO.					
1221	3344100	KING VENDING CO., INC.					
1221	3391200	EDMUND C. KLEINER, INC.					
1221	3637200	PINE LESSER & SONS, INC.					
1221	4816100	COSTCO WHOLESALE CLUB #3					
1221	4816590	COSTCO WHOLESALE #306					

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn START DOWN RIGHT Main

51842 7183

Source: https://www.industrydocuments.ucsf.edu/docs/ngcp0000

1st Quarter Promotion

Art Groll

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Total Cases	WIN BOX	WIN LT BOX	Total Displays	VAP Displays	Ship Date
375	50	25	25	(15)	Display Increment	
Shipping Locations						
015240 Amsterdam	12	6	6	90	90	
077040 Morris Brown	2	1	1	15	15	
396840 Mandel	8	4	4	60	60	
406920 Jetro						
540710 Richmond Wsle.	4	2	2	30	30	
745198 Globe	24	12	12	180	180 +	10 (E-2 Buying)
Total Remaining:						

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

51842 7184

c:data/excel WINB2.70

Source: https://www.industrydocuments.ucsf.edu/docs/ngcp0000

1st Quarter Promotion

Lanny Wolfe

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - Item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Cs. Total	WIN BOX	WIN LT BOX	# Displays	VAP Disp	Ship Date
1,185	158	79	79	(15)	Display Increment	
Shipping Locations						
073310 John Bricks	2	1	1	15	15	
109310 188 Halsey /Myrtl	10	5	5	75	~~75~~ 225	
176640 Eisler & Co.	10	5	5	75	75	
193350 Fernandez	2	1	1	15	15	
227040 Glikin Bros.	6	3	3	45	45	
305520 Irvington	12	6	6	90	90	
334410 King Vending	8	4	4	60	60	
339120 Edmund Kleiner	2	1	1	15	15	
347392 Consolidated	32	16	16	240	~~240~~ YXO	
363720 Pine Lesser	8	4	4	60	60	
434400 A. Monteverdi	4	2	2	30	30	
488910 Paterson	12	6	6	90	90	
535731 North Jersey	8	4	4	60	60	
536808 M. Bernstein	14	7	7	105	105	
602280 South Beach Nov	8	4	4	60	60	
613680 Star Tobacco	2	1	1	15	15	
641180 Thomson-Okun	6	3	3	45	45	
648590 A. Trenk	6	3	3	45	45	
658500 United Candy	6	3	3	45	45	
Total Remaining:						

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

51842 7185

c:data/excel WINB2 70

Source: https://www.industrydocuments.ucsf.edu/docs/ngcp0000

1st Quarter Promotion

Frank Perez

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Total Cases	WIN BOX	WIN LT BOX	Total Displays	VAP Displays	Ship Date
690	92	46	46	(15)	Display Increment	
Shipping Locations						
101250 Center Candy	12	6	6	90	90	
313760 Jetro						
405825 S/A Cigarette						
494560 M. Pennisi	12	6	6	90	90	
522100 Queens Tobacco	8	4	4	60	60	
558933 Gutlove & Shirv	16	8	8	120	120	
611815 Tiger Tobacco	10	5	5	75	75 + 90	
624300 Sunrise Candy	10	5	5	75	75	
705237 Bonanza Too	24	12	12	180	180 +	45
Total Remaining:						

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

51842 7186

c:data/excel WINB2 70

Source: https://www.industrydocuments.ucsf.edu/docs/ngcp0000

1st Quarter Promotion

Frank Perez

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Total Cases	WIN BOX	WIN LT BOX	Total Displays	VAP Displays	Ship Date
660	88	44	44	(15)	Display Increment	
Shipping Locations						
101250 Center Candy	12	6	6	90	90	
313760 Jetro						
405825 S/A Cigarette						
494560 M. Pennisi	12	6	6	90	90	
522100 Queens Tobacco	8	4	4	60	60	
558933 Gutlove & Shirv	16	8	8	120	120	
611815 Tiger Tobacco	10	5	5	75	75	
624300 Sunrise Candy	10	5	5	75	75	
705237 Bonanza Too	20	10	10	150	150 +	30 (Grupt)
Total Remaining:						

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

51842 7187

c:data/excel WINB2 70

Source: https://www.industrydocuments.ucsf.edu/docs/ngcp0000

1st Quarter Promotion

Jim Mallardi

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Total Cases	WIN BOX	WIN LT BOX	Total Displays	VAP Displays	Ship Date
645	86	43	43	(15)	Display Increment	
Shipping Locations						
016290 Andy's	14	7	7	105	105	
181760 Empire	16	8	8	120	120	
242550 Park City	4	2	2	30	30	
271095 Atlantic	2	1	1	15	15	
340350 Koger Co.	4	2	2	30	30	
375461 T&R Tobacco	14	7	7	105	105	+ 15
511531 Jetro						
612990 Stan Lou	8	4	4	60	60	
660540 United	2	1	1	15	15	
769601 Westchester	2	1	1	15	15	
786536 City Line	20	10	10	150	150	
Total Remaining:						

- Espinosa

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

51842 7188

c data/excel WINB2 70

Source: https://www.industrydocuments.ucsf.edu/docs/ngcp0000

1st Quarter Promotion

Jim Mallardi

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Total Cases	WIN BOX	WIN LT BOX	Total Displays	VAP Displays	Ship Date
450	60	30	30	(15)	Display Increment	
Shipping Locations						
016290 Andy's	10	5	5	75	75 + 30 = 105	
181760 Empire	12	6	6	90	90 + 30 = 120	
242550 Park City	4	2	2	30	30	
271095 Atlantic	2	1	1	15	15	
340350 Koger Co.	4	2	2	30	30	
375461 T&R Tobacco	8	4	4	60	60 + 45 = 105	
511531 Jetro						
612990 Stan Lou	8	4	4	60	60	
660540 United	2	1	1	15	15	
769601 Westchester	2	1	1	15	15	
786536 City Line	8	4	4	60	60 + 90 = 150	
Total Remaining:						

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

51842 7189

c:data/excel WINB2.70

Source: https://www.industrydocuments.ucsf.edu/docs/ngcp0000

1st Quarter Promotion

	G. Moulton
	Winston B2G .70¢ Off 2-Packs (#800008)
Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Total Cases	WIN BOX	WIN LT BOX	Total Displays	VAP Displays	Ship Date
1,725	230	115	115	(15)	Display Increment	
Shipping Locations						
543008 Duane Reade	20	10	10	150	150	240
550558 H. Levinson	162	81	81	1215	1,215 +	150 (Wellspring/ Wankee)
768002 Montano	28	14	14	210	210	
675352 J. H. Stomel	20	10	10	150	150	12/15 - Product 12/10 Display

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

51842 7190

c:data/excel WINB2.70

Source: https://www.industrydocuments.ucsf.edu/docs/ngcp0000